Making Better Health Possible

It’s what drives us
We Make Better Health Possible

From delivering life-saving medicines to helping our customers and partners solve their problems, everything we do is to improve lives and create a healthier future for health care.
Our Vision
To bring together clinical knowledge, process expertise, technology and the resources of McKesson to help our customers fundamentally change the cost and quality of health care

Our Mission
Together with our customers and partners, we are creating a sustainable future for health care
Our Values Guide Us

**icare**
- Integrity
- Customer-First
- Accountability
- Respect
- Excellence

Better Health
- Inspire
- Leverage
- Execute
- Advance
- Develop

**ilead**
Health care is getting more high tech

Populations are getting older

Chronic diseases are more common

Consumers have more power

Health care providers are under more pressure with less resources

Governments continue to rewrite the rulebook

Health care is changing rapidly
McKesson Canada at a Glance

**Founded in 1905**

- Over **12,000 employees**
  - 4,100 McKesson Canada
  - 8,000 Rexall
  - 275 Well.ca

**Head office**

*Montréal, Québec*
We’re a Subsidiary of McKesson Corporation

Ranked 6 on the Fortune 500 & ‘Most Admired’ company

Established in 1833 head office in San Francisco

Over 75,000 employees in 16+ countries

We deliver 1/3 of prescription medicine in North America

We support 15,000+ independent pharmacies

Our FY17 revenues were $199B

1 Financial data reported for Fiscal Year ended March 31, 2017. Operational and employee data reflected as of March 31, 2017.
2 This information is an estimate derived from the use of information under license from the following IQVIA, formerly Quintiles IMS, information service: Market Prognosis North America for the period 2017-2021 (published March 2017). Note: IQVIA expressly reserves all rights, including rights of further copying, distribution and republication. McKesson does not warrant or represent the accuracy of IQVIA data or McKesson’s interpretations of IQVIA data. Any subsequent use or interpretation of this data will be the liability of the receiving party and not of McKesson or IQVIA.

McKesson ranked 1st in the following industry category: Wholesalers: Health Care with an overall score of 6.44.
Creating Essential Connections to Make Health Care Smarter

Manufacturers  Health Systems  Pharmacies  Providers  Patients
Delivering Better Health Coast to Coast

Our hospital automation technologies dispense over 200 million doses annually.

Delivering essential medication to +1,350 hospitals & +7,100 pharmacies every day.

Nationwide coverage
13 distribution centres serving all provinces & territories.

We own and operate 6 retail banners & franchises supporting over 2,300 independent community pharmacies.

15 specialty pharmacies & nearly 90 infusion clinics helping patients with chronic diseases.

Largest pharmaceutical distributor in Canada, delivering 1/3 of all medications needed in the country daily.
We’re passionate about creating a healthier future for Canada
Pharmaceutical & Wholesale Distribution

Largest Pharmaceutical Distributor in Canada
Canadians should never have to wait for their medication. Our goal is to supply patients with the medications they require wherever and whenever they need it.

Proudly serving Canadians coast to coast

13 distribution centres delivering over 55,000 branded, generic and consumer products

Handling about 40% of all retail and hospital volume
Supply Chain Excellence

We strive for perfection with **99.95% order accuracy** in Canada

We offer *specialized distribution for* specialty, biotech and complex pharmaceutical drugs

We take efficiency to the highest level with McKesson Six Sigma
We’re on time every time.

We’re relentless about excellence and building a healthcare supply chain that makes better health possible for all Canadians.

We keep costs down and efficiency high with our own generic drug, medical supply and over-the-counter private labels.

We supply and operate pharmacies across Canada.
Specialty Health
Delivering more time for patient care

We know most providers aren’t passionate about back-end administration, so we help them gain more time to do what they actually love — improve lives.

- Our Patient Support Programs and services simplify medication adherence & reimbursement.
- Our Specialty Prescription Services help manufacturers connect patients and healthcare providers with the specialty drugs they require.
- A national network of nearly 90 INVIVA clinics provide patients with specialized therapy in a warm, caring and compassionate setting.

We treat nearly 18,000 patients and dispense 114,000 infusions & injections annually in varying therapeutic areas: gastroenterology, rheumatology, geriatrics, pediatrics, etc.
Retail Banner Group
Building closer patient relationships

*We help pharmacists spend more time with their patients and less time worrying about how to run a business.*

- Automation & technology solutions
- Pharmaceutical distribution & supplies
- Clinical Services
- Merchandising, business consulting & marketing support
Largest network of independent pharmacy in Canada

Technology Solutions

We empower pharmacies and hospitals with software and automation solutions that help reduce medication errors and increase patient safety.

- Industry-leading dispensary software PharmaClik
- RelayHealth web-based solution allows patients and providers to share test results, book appointments and make electronic referrals.
- Automation technologies BlistAssist, PacMed & PacVision have a proven track record in reducing
medication errors, while increase safety and efficiency in medication dispensing.

Our hospital automation technologies dispense over 200 million doses annually.
Rexall
Help Canadians feel good every way, every day.

*We provide best-in-class pharmacy care with an expanded retail footprint.*

Over **385** retail pharmacies

More than **8,000** employees

Head office in **Mississauga, Ontario**
Well.ca
Canada’s leading online destination for health, wellness, beauty and baby products.

275 employees
More than

40,000 products &

3,000 brands

400,000 active customers
Better Health Starts With Us
Our People Make Better Health Happen
Better Health For Our Employees
We build a **stimulating** work environment that fosters **innovation & collaboration**.

We provide **growth opportunities** for everyone through **training** and **subsidies** for **skill development**.

We promote **mental, physical and financial health** through our **employee wellness program**.

We create an **engaging work environment** with:

- On-site gym
- Healthy cafeteria menu
- Employee break room
- Charging stations for electric cars
- Social events

We support our **employees & their families**:

- subsidized local daycare
- maternity leave top-up payments*

We offer **flexible work arrangements**, including **telework* and flexible Fridays all year long**.

We encourage employees to select **attire that fits their schedule & environment** with our **“Dress for Your Day” policy**

We cultivate an **ownership culture** through:

- An employee share purchase plan
- Referral bonuses of up to $2,000

*For eligible employees only.

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**MCKESSON Canada**
Our Lifting Barriers program offers annual donations & sponsorships of approx. $500,000 to organizations across Canada.

We focus our support on the following key pillars:
- Cancer Care
- Mental Health & Wellness
- Diversity & Inclusion
- Environmental Sustainability
It’s not just a package, it’s a patient.
It’s not just a job, it’s a purpose.

We are McKesson, and we’re making better health possible.