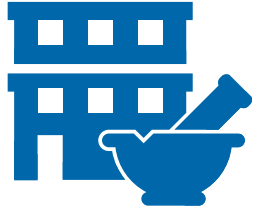


Your path to success



Get the largest customer reach and customized health care solutions to meet your needs.



Intelligence

Strategy and data analytics to build and enhance market penetration



Delivery

Extensive pathways to reach your patients



Care

Programs and services to support patients and optimize outcomes

Hospital and Institutional Distribution

Our national footprint and flexibility of models ensure customized services to support hospitals and institutions across the country. Our individual approach enables more than 70 manufacturers like you to work closely with internal and external stakeholders while benefiting from cost savings and efficient consolidation processes.

Customized Client Approach

National Market Coverage

Contract Pricing Management

Web Ordering Platform

Allocation Management Expertise

Two Distribution Models

Benefits

- Ensure products are distributed efficiently and safely in hospitals and institutional establishments across Canada.
- Work closely with manufacturers, understanding and leveraging their specific business objectives and needs for the distribution of their products to respective health care institutions.
- Offer innovative tools and services that are tailored to manufacturer's products and customers' requirements.
- Manage flexible contract pricing and facilitate ordering processes through PharmaClik.
- Provide an enhanced version of McKesson Canada's Allocation tool to assist manufacturers in managing limited supply.

True customer reach

Contact
distrsolutions@mckesson.ca